



Winning Answers to 500 Interview Questions

Mr Lavie E Margolin

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Have you ever left an interview thinking you could have done better? Interviewing is a high stakes game. You need to learn how to play the game, and play to win. If you are getting interviews but not the job, you have to improve your ability to interview. Prepare yourself to answer any interview question with a response that makes the reason the company should hire you clear. *Winning Answers to 500 Interview Questions* will teach you how to become a more confident interviewer. Not only will you have an answer prepared for interview questions before they are even asked, you will also truly understand why they are being asked and how to answer them best.

This book will bring you value for years to come. You will be able to refer back to it no matter what interview situation arises and improve your chances for success. Learn how to effectively sell your experience, skills and qualifications for the job and make it clear to an interviewer why you are the best candidate. You will understand how to draw from the aspects of your background that are most relevant to the job and sell those details effectively to the interviewer. You will be provided with succinct model answers which prepare you to respond to interview questions powerfully and maintain the interest of the interviewer.

This book is for those serious about improving their job prospects and willing to make the commitment to growing their careers by becoming better interviewers. In previous years, if you were well qualified for a job, it is likely that you would receive strong consideration as a candidate. The job market has changed drastically. You have to "sell yourself" more effectively than the competition. This book gives you the inside track. From the entry-level recent college graduate to the C-Suite executive, you need to understand what an interviewer is looking for in today's market and effectively sell yourself in a limited amount of time. This book contains all of the tough questions that you dread. You will learn to overcome challenging questions, such as those related to an inconsistent work history or multiple career changes. Additionally, this book contains multiple questions that will assist you in talking your way into a higher salary rate without scaring away a potential employer.

Lavie Margolin, a noted Career Coach, draws on his experience in working with hundreds of hiring managers and recruiters and thousands of job seekers in providing you with the strategy and answers that you need to succeed. While practicing in New York, he has dealt with some of the most demanding employers looking to fill job openings. He has made them happy every time by sending well polished job seekers who were up to the challenge of the interview. Lavie is one of those rare people who actually enjoys interviewing for a job and is always up for the challenge. He will share with you everything you need to know to become just as comfortable and enjoy the process while you are laying the groundwork for career success.

Lavie is a real thought leader when it comes to career coaching and careers in general. His book *Winning Answers* provides so much more than 500 great answers to tough interview questions. It provides a philosophy of thinking about the interviewer's needs, and teaches job seekers how to be honest but strategic. It's a real "winning answer"! - Donald Asher, author of *Who Gets Promoted, Who Doesn't, and Why: 12 Things You'd Better Do If You Want to Get Ahead*

This book is really useful. I have it on my tablet. I plan to use it for coaching sessions with clients and, if I need to, even for myself. - **Mark Anthony Dyson, The Voice of Job Seekers Podcast**

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