



Throwing the ELEphant / What Would Machiavelli Do?

Stanley Bing

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Two business classics, or one business classic and his new book, or two business books - however you want to describe it - here is Stanley Bing at his best - giving you the ying and the yang of the business world. If *What Would Machiavelli Do?* was the meanest business book in recent history - *Throwing the Elephant* provides the yang to that yin. The focus of *What Would Machiavelli Do?* is on what works and how to get it done. Machiavellians may not get to heaven, but on earth they have a significant edge over the competition. The goal is to learn how to approach problems in a manner that is at once creative, geared toward achieving financial success, and refreshingly amoral. *Throwing the Elephant: Zen and the Art of Managing Up* artfully, clearly, and concisely provides a thorough grounding in the Zen Buddhist attitude you will need in order to move forward and control the people you work for. This book guarantees personal enlightenment while providing literally dozens of helpful, specific exercises and solutions to the most common problems of professional life.

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